



SUCCESS STORY: M&G Steel

Retains a competitive edge with 14-year-old PythonX Technology

CHALLENGE

M&G Steel is not your typical structural steel fabricator; they do more customized structural steel. Their niche is working on and through very complex projects that present challenges in engineering, site access, tight timelines and coordination. Their customers expect a quality product that is on time and as cost-effective as possible in the market and sometimes that can be a challenge. So they needed to think outside the box to find a way to provide a good quality product to their customers at a competitive price.

SOLUTION

Since they performed all fab shop operations manually, they quickly needed to get up-to-date with technology. M&G realized that adding a traditional drill line and saw only brought their capabilities to that of their competitors. What they were looking for was something that gave them a distinct advantage over others within their market.

PRODUCT

Coincidentally, they received a CD from PythonX in the mail, and once they viewed the CD, they were impressed with this new technology. PythonX STRUCTURAL was completely different from any of the other machines that they were considering. So they took a leap of faith and purchased it a week later. After 14 years, the PythonX STRUCTURAL is better than ever and has proven to be the most profitable piece of equipment they have ever owned.



BRIAN THOMPSON

Vice President, Operations

RESULTS

INCREASED THROUGHPUT



Production more than doubled

PERFORMANCE



IN OPERATION

MINIMAL



WEAR & TEAR

Virtually maintenance-free

For more information on this revolutionary technology: Call +1 833 PYTHONX

Watch the Video: www.pythonx.com/mg-steel



Based in Oakville, Ontario, M&G Steel Ltd. has grown into one of the leading structural steel fabrication and erection contractors in Canada.