PYTHONX ®
STRUCTURAL

LINCOLN ELECTRIC

SUCCESS STORY: Mike's Metal Works
Meets Challenging Deadline with PythonX STRUCTURAL

CHALLENGES

1. Missed opportunities
Because they strictly focused on miscellaneous, they were missing out on a lot of structural opportunities that their competitors were bidding on.

2. Unable to meet deadlines with outdated technology
Unable to meet a customer's deadline with their current outdated technology, they knew they had to upgrade their equipment.

SOLUTION

RESEARCH
An industry expert recommended the PythonX STRUCTURAL, and they had watched PythonX STRUCTURAL videos online and were amazed at the speed that the PythonX STRUCTURAL processed structural steel. So they decided to take a closer look at FABTECH and bought it on the spot. The primary reason they chose PythonX STRUCTURAL is that Lincoln Electric makes it, and they were impressed with the quality, workmanship, and support that are superior to competitive systems.

THE PRODUCT
PythonX STRUCTURAL, a versatile and complete solution that requires only 1 operator and no programming. All processing operations are automated, resulting in increased productivity, unmatched cut quality, predictable, and consistent throughput.

RESULTS

INCREASED EFFICIENCY OPENS UP NEW OPPORTUNITIES
When they implemented the PythonX into their production process, they didn't anticipate its effectiveness and the new opportunities that the PythonX STRUCTURAL would open up with other customers with their new manufacturing potential. Growth was imminent.

Since starting the business from a single person operation in the family's garage, they have expanded to a 50,000 sq. ft. facility with 37 employees based in San Diego, CA.

MIKE & JACKIE HANCOCK
President and CEO,
Mike's Metal Works

PythonX paid for itself with its first job processing 500 pieces of steel

Decrease Time
To complete infill beam production from a minimum of 90 minutes to 6-8 minutes

124% INCREASE IN REVENUE
OVER 3 YEARS

For more information on this revolutionary technology: Call +1 833 PYTHONX
Watch our Customer Success Videos: www.pythonx.com/customer-success

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